REPORT TO THE COMMUNITY 2019 Annual Report



WHO WE ARE

We are the problem solvers, hand raisers and game changers

We go after our community's toughest challenges. We come up with new solutions to problems. And we work with people from all walks of life to turn those solutions into action. We work to improve the financial stability, education, basic needs and health of every person in our community.

United Way has been the unifying force in our community for more than a century. We're there every day. It's not easy, but we don't ever give up. As long as Cincinnati needs us, we will always unite this community to change lives.

Today, United Way of Greater Cincinnati is made up of a workforce of over 100 committed individuals, tens of thousands of volunteers, 85,000 donors, more than 1,000 partner companies, and 140 best-in-class social service agencies - all united in building a stronger community.

Together we are making life better for more than 300,000 people across the Cincinnati region.



FUNDED AGENCY PARTNERS ACHIEVED THE FOLLOWING IMPACT IN 2019:

1,958

children enrolled in quality early education programs and ready for kindergarten

9,412

individuals and families obtained and maintained stable housing for 12 months

1,144

individuals obtained full-time employment with benefits

3,772

individuals increased their ability to manage a chronic health condition or disability



UNITED WAY INITIATIVES ACHIEVED THE FOLOWING IMPACT IN 2019:

285

families avoided homelessness and disruptive school moves through Stable Families

4

state policies modified or enacted in support of quality child care services and expanded access for families

136,000

requests for services, such as housing, food and rent assistance, fielded by 211

\$2,800,000

in tax preparation fees saved by local families through United Way's Free Tax Prep program

UWGC UNAUDITED FINANCIALS FOR 2019

DECEMBER 31, 2019

Contributions & Grants	\$46,460,000
Less: Donor Designations	(9,030,000)
Less: Provision for Uncollectible	(1,500,900)
Net Contributions & Grants	35,929,100
Service Fees	471,500
Investment Income & Market Adjustments	548,700
Donated Materials & Services	368,400
Miscellaneous Income	292,200
Total Income	\$37,609,900
Program Expenses	\$31,895,600
Administrative Expenses	3,028,700
Fundraising Expenses	4,598,000
Total Expenses∗	\$39,522,300
Change in Net Assets	(1,912,400)
Beginning Net Assets	35,230,900
Ending Net Assets	\$33,318,500

The above figures represent unaudited 2019 totals for United Way of Greater Cincinnati, including campaign and other sources of income and corresponding expense. The 2019 audited financial statements are available at UWGC.org.

*Total expenses in 2019 included more than \$2 million of revenue recorded in previous accounting years and distributed in 2019.

COMMUNITY INVESTMENTS FOR 2019

Agency Programs	\$20,885,600
Step Down Grants & Overdesignations	\$986,900
Strategic Impact Investments (agency capacity building,	
innovation and community change)	\$1,617,300
UWGC Program Services	\$2,984,100

PARTNERSHIP AND DONOR INVESTMENTS FOR 2019

American Red Cross, Greater Cincinnati/Ohio River	
Valley Chapter	\$3,383,600
Donor Directed (designations to other United Ways, paid	
direct and donor directed)	\$7,089,300
United Way of Greater Cincinnati Foundation	\$390,100

2019 BOARD MEMBERS

Steven Shifman*, Michelman, Chair Marcia Andrew*, Taft, Stettinius & Hollister LLP Chair, Middletown Action Council Kasey Bond*, Keating Muething & Klekamp PLL Chair, Northern Kentucky Action Council Alicia Bond-Lewis, Dinsmore & Shohl Jay Brewer*, Dayton Independent Schools Chair, Northen Kentucky Action Council Archie Brown, First Financial Bank William Butler, The Corporex Family of Companies Kim Chiodi, Western & Southern Financial Group Mark Clement, TriHealth, Inc. Brian Coley, MD, Cincinnati Children's Hospital Medical Center Garren Colvin, St. Elizabeth Healthcare Michael Comer*, KPMG, LLP Vice Chair - Board, Accountability & Services Alfonso Cornejo, Cincinnati USA Hispanic Chamber Brian Cox, FirstGroup America Timothy Elsbrock*, Fifth Third Bank Past Chair David Faulk, Inspired Talent Management Fernando Figueroa, Gateway Community & Technical College Northern Kentucky Area Michael Filomena. Enterprise Holdings Inc. David Gooch, Park National Bank SW Ohio & NKY Tracey Grabowski, The Procter & Gamble Co. Melvin Gravely, Triversity Construction Trey/Charles Grayson, Frost Brown Todd Kimberly Halbauer, Fifth Third Bank Adam Hall, Frost Brown Todd Deborah Hayes, The Christ Hospital Health Network Kip/Christopher Heekin, Bahl & Gaynor Mark Jahnke. Katz Teller Renita Jones-Street, AFSCME Ohio Council 8 Eric Kearney, African American Chamber of Commerce Roni Luckenbill*, Girl Scouts of Western Ohio Chair, Leadership Council of Nonprofits Anne Lynch, GE - Aviation Inga McGlothin, Amalgamated Transit Union (Metro) Peter McLinden*, Cincinnati AFL-CIO Labor Council Chair, Community Services Mary Miller*, JANCOA Janitorial Services Vice Chair, Board - Community Impact Jeff O'Neil, Greater Cincinnati Behavioral Health David Phillips, Retired - Cincinnati Works Neville Pinto, University of Cincinnati Monica Posey, Cincinnati State Technical and Community College Rebecca Rahschulte, Ivy Tech Community & Technical College-Lawrenceburg/Batesville Brian Robinson, Ft Thomas Independent Schools Sean Rugless*, The Katalyst Group Chair, Nominating Carl Satterwhite*, RCF Group Past Chair Jim Scott, Community Volunteer Charles Session Jr., Duke Energy Heidi Shore, U.S.Bank Cary Sierz, PNC Bank James Sowar, Deloitte Gerald Sparkman, d.e. Foxx & Associates, Inc. Kenneth Stecher, Cincinnati Financial Corporation Paige Stephens, UFCW Local 75 Barbara Turner*, Ohio National Financial Services Chair Elect Eddie Tyner, Gannett Ashish Vaidya, Northern Kentucky University Matthew Van Sant*, Clermont County Chamber of Commerce Chair, Eastern Area Action Council Thomas Vaughan, AAA Club Alliance Inc. Chair, Volunteer Connection

OUR PARTNERS

COMMUNITY PARTNERS

Adopt a Class American Red Cross – Greater Cincinnati/Ohio River Valley Chapter Camp Joy Community Building Institute Flywheel

INITIATIVES

Black Led Social Change Free Tax Prep Partners for a Competitive Workforce Funders Response to the Heroin Epidemic Jewish Federation of Cincinnati LISC of Greater Cincinnati & Northern Kentucky Non-Profit Leadership Institute Place Matters The Health Collaborative

Stable Families Success by 6® United Way 2-1-1: Our 24/7 Community Helpline

AGENCY PARTNERS

4C for Children Aaron W. Perlman Center Abilities First Adams Brown Counties Economic Opportunities, Inc. Addiction Services Council American Cancer Society - Greater Cincinnati BAWAC. Inc. Be Concerned, Inc. **Beech Acres Parenting Center** Bethany House Services, Inc. **Big Brothers Big Sisters of Butler County Big Brothers Big Sisters of Greater Cincinnati** Boy Scouts of America - Dan Beard Council Boys & Girls Clubs of Greater Cincinnati Breakthrough Cincinnati, Inc. Brighton Center, Inc. **Brown County Educational Service Center Brown County Helping Hands** Brown County Senior Citizens Council Cancer Family Care, Inc. Caracole, Inc. **Catholic Charities Diocese of Covington Catholic Charities Southwestern Ohio** Center for Addiction Treatment Center for Employment Opportunities Center for Great Neighborhoods of Covington Central Clinic Central Connections Child Focus, Inc. Children's Law Center Churches Active in Northside Cincinnati Area Senior Services. Inc. Cincinnati Arts & Technology Center Cincinnati Association for the Blind and Visually Impaired Cincinnati Union Bethel Cincinnati Works Cincinnati Youth Collaborative **Cincinnati-Hamilton County Community Action** Agency **CincySmiles Foundation**

Clearinghouse Clermont County Community Services, Inc. Clermont Senior Services, Inc. Community-Building Institute Middletown, Inc. **Corporation for Ohio Appalachian Development** (COAD) **Covington Partners** Cradle Cincinnati (at CCHMC) Crossroad Health Center **CWFF Child Development Center DCCH Center for Children & Families** Dearborn County - Retired Senior Volunteer Program Easter Seals TriState **Envision Partnerships** Every Child Succeeds FamiliesFORWARD Family Independence Initiative Family Nurturing Center Family Service of Middletown Freestore Foodbank Girl Scouts of Kentucky's Wilderness Road Council Girl Scouts of Western Ohio GRAD Cincinnati, Inc. Great Miami Valley YMCA Great Oaks Health Professions Academy Greater Cincinnati Behavioral Health Services Greater Cincinnati Microenterprise Initiative Health Care Access Now Health Careers Collaborative of Greater Cincinnati HealthPoint Family Care Healthy Homes Block by Block Hearing Speech & Deaf Center of Greater Cincinnati Heart House. Inc. Higher Education Mentoring Initiative (at UC) Highpoint Health Holly Hill Child & Family Solutions Hope House Rescue Mission Housing Opportunities Made Equal (HOME) Hyde Park Center for Older Adults

AGENCY PARTNERS continued

Interfaith Hospitality Network of Greater Cincinnati, Inc. Jewish Family Service of the Cincinnati Area Kennedy Heights Montessori Center Learning Grove, Inc. Legal Aid of the Bluegrass Legal Aid Society of Greater Cincinnati Life Learning Center LifeSpan, Inc. LifeTime Resources, Inc. Lighthouse Youth & Family Services Madisonville Education and Assistance Center (MEAC) Mayerson JCC Mental Health America of Northern Kentucky & Southwest Ohio MORTAR New Hope Services, Inc. New Horizons Rehabilitation, Inc. New Perceptions, Inc. Northern Kentucky Community Action Commission, Inc. Northern Kentucky Education Council One Community, One Family People Working Cooperatively, Inc. Per Scholas **Power Inspires Progress** Pro Seniors, Inc. ProKids Redwood River Valley Resources, Inc. Rosemary's Babies Co. Safe Passage, Inc. Santa Maria Community Services Seven Hills Neighborhood Houses

Shared Harvest Foodbank, Inc. Sojourner Recovery Services Southeastern Indiana Economic Opportunity Corporation (SIEOC) Southern Hills Career & Technical Center St. Joseph Orphanage Starfire Council of Greater Cincinnati, Inc. Stepping Stones, Inc. Strategies to End Homelessness Supports to Encourage Low Income Families (SELF) **Talbert House** Teen Challenge Cincinnati Tender Mercies, Inc. The Children's Home of Cincinnati The DAD Initiative, Inc. The Literacy Council of Clermont & Brown Counties The Salvation Army Indiana Division The Salvation Army of Greater Cincinnati The Salvation Army of Middletown **Tristate Veterans Community Alliance** Urban League of Greater Southwestern Ohio Urban Minority Alcoholism & Drug Abuse Outreach Program (UMADAOP) Volunteers of America Mid-States, Inc. Welcome House of Northern Kentucky, Inc. Wesley Community Services Women Helping Women Women's Crisis Center Working in Neighborhoods (WIN) YMCA of Greater Cincinnati Youth Encouragement Services, Inc. YWCA of Greater Cincinnati YWCA of Hamilton, Ohio



TOP 25 COMPANIES

The largest corporate, retiree and employee campaign donors.

- 1 P&G
- 2 GE
- 3 Fifth Third Bank
- 4 First Financial Bank
- 5 Western & Southern Financial Group
- 6 Cincinnati Children's Hospital Medical Center
- 7 Cincinnati Bell, Inc.
- 8 American Financial Group, Inc.
- 9 The Kroger Co.
- 10 AK Steel Corporation
- 11 Ohio National Financial Services
- 12 U.S. Bank

- 13 Deloitte
- 14 The Cincinnati Insurance Companies
- 15 Frost Brown Todd, LLC
- 16 Corporex Family of Companies
- 17 Enterprise Holdings
- 18 PNC Bank
- 19 Worldpay from FIS
- 20 UC Health
- 21 Kao USA, Inc.
- 22 EY
- 23 TriHealth, Inc.
- 24 Citi
- 25 Michelman

TREMENDOUS 25 COMPANIES

The highest per capita giving companies with at least 25 employees and 55% employee participation that are not large enough to be in the Top 25

- 1 Katz Teller
- 2 United Way of Greater Cincinnati
- 3 AIM MRO Holdings, Inc.
- 4 Bartlett & Co.
- 5 ITW Air Management
- 6 HORAN
- 7 LyondellBasell
- 8 Park National Bank
- 9 Al. Neyer
- 10 Squire Patton Boggs
- 11 Thompson Hine LLP
- 12 American Red Cross, Greater Cincinnati/ Ohio River Valley Chapter
- 13 Bahl & Gaynor Investment Counsel

- 14 Blank Rome LLP
- 15 Mariner Wealth Advisors
- 16 School Outfitters
- 17 3E4 Cincinnati USA Regional Chamber, REDI, CBC/CRBC & The Port
- 18 BakerHostetler
- 19 Keating Muething & Klekamp PLL
- 20 Fund Evaluation Group, LLC
- 21 UPIC Solutions
- 22 Standard Textile Company, Inc.
- 23 The E. W. Scripps Co.
- 24 Easy Way Products Co.
- 25 Munninghoff, Lange & Co.



United Way of Greater Cincinnati 2400 Reading Road Cincinnati, OH 45202 513-762-7100

AREA CENTERS:

Clermont & Brown Counties 948 Cincinnati Batavia Pike Cincinnati, OH 45245-1332 513-536-3000

Middletown Area 6820 Roosevelt Avenue, Suite D Middletown, OH 45005-5798 513-705-1160

Northern Kentucky 2146 Chamber Center Drive Fort Mitchell KY 41017-1669 859-525-2600

Southeast Indiana 227 Walnut Street Lawrenceburg, IN 47025-3465 812-537-2009

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